**EXHIBIT B**

# PROPOSAL EVALUATION FACTORS, SCORING AND RANKING METHODOLOGY

**Request for Proposals (RFP) Review Panel**

A Review Committee, selected by FCRTA’s General Manager will evaluate each proposal for completeness and content and will utilize the Proposal evaluation factors, scoring and ranking methodology as indicated below. In addition, the Review Committee may, in its discretion, utilize outside experts to assist in the evaluation process. Each proposal will be evaluated based upon the relevant factors of the proposal. Following the scoring of Proposals and at FCRTA’s discretion, staff may choose to interview the firms, but will not expect or schedule elaborate presentations, in accordance with the schedule and dates set forth in the RFP. License status and references will also be verified.

The proposal review will focus on the following factors:

* Technical Design and Construction Expertise
* Design-Build Team Organization and Personnel
* Work Plan Approach
* Design Concepts/Architectural Style
* Life Cycle Costs
* Skilled and Trained Workforce Commitment
* Cost Proposal

# Basis for Award

The Project will be awarded to the selected Design Build Entity (DBE) based on a “Best Value” evaluation pursuant to California Public Contract Code Section 22614 and in compliance with Federal regulations. The selection and award shall use a “Stipulated Sum” approach for the Price component, where the Stipulated Sum is included as a fixed price and will not be scored for purposes of the RFP best value competition. However, factors such as the DBE’s design fees, along with general condition costs and markups, will be evaluated in the best value competition.

# Evaluation Factors and Scoring of Proposal

Each proposal will be evaluated and scored to determine the Best Value proposal based on the point system as described below. FCRTA may elect to conduct interviews with one or all of the Proposers. Each Proposal will be evaluated on the basis of the total number of points scored in the FCRTA’s evaluation of the Proposal. Exhibit G requires certain forms to be submitted in Tab 10 of the Proposal. The submission of these forms will not be scored. However, to be considered a responsive proposer, all required forms shall be included in the proposal.

# Evaluation Factor

|  |  |
| --- | --- |
| **Evaluation Category** | **Maximum Points** |
| A. Non-Price Factors: |  |
| 1. Technical Design and Construction Expertise | 15 |
| 2. Design-Build Team Organization and Personnel | 15 |
| 3. Work Plan Approach | 15 |
| 4. Design Process/Architectural Style | 10 |
| 5. Life Cycle Costs | 10 |
| 6. Skilled Workforce Commitment | 15 |
| B. Price Factor: |  |
| 7. Fixed Fee and General Conditions Price | 20 |
|  **Total Proposal Points** | **100** |
|  |  |
|  Interview (if FCRTA elects to conduct interviews) |  |
|  1. Interview | 100 |
|  |  |
|  **Total Interview Points (if applicable)** | **100** |

**Scoring of Non-Price Factors**

Scoring of all Non-Price Factors will be based on the scores received from the evaluation of the Proposer’s information provided for each of the Factors listed in Evaluation Category A above. The scores received from each member of the Review Committee will be averaged for a final score. Clarification of issues identified during the technical analysis, if any, will be composed as written questions and submitted to the appropriate DBE. The DBE will respond in written form to the questions in the time allotted. Based on the written clarification received from the DBE and any analysis thereof, an evaluation of each proposal will be prepared. In addition, if FCRTA elects to conduct interviews, clarifications and questions may be presented by the Review Committee during the interview process with responses requested during that interview.

Proposers will be deemed responsive if they provide all required information in the correct format. Any submittal failing to clearly present all of the requested information, or failing to be in the format requested, may be deemed nonresponsive and disqualified from further consideration.

# Price Proposal Evaluation

The score will be based on the fees and costs provided by the Proposer in Exhibit F-3. The cost for the markups will be based on the Stipulated Sum minus preconstruction costs and design fees included in the Preconstruction Phase.